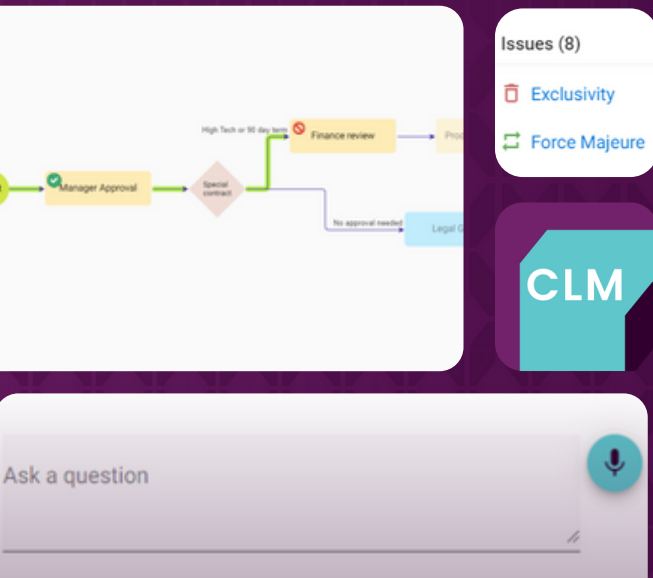




Malbek CLM

Malbek is putting an end to the era of manual, disjointed contracting by arming you with effective tools to love your CLM. From creation and management to storage and milestones, Malbek streamlines the entire contract lifecycle for actionable decision-making and peak profitability.



Elevate your CLM experience



Accelerate contracting velocity

Eliminate bottlenecks for good – manage a larger number of contracts, do more with less, and reduce manual effort.



Unite the enterprise for improved collaboration

Connect your CLM system with the rest of your business to maintain a single source of truth and streamline operations.



Leverage AI to improve decision-making and reduce risk

Make informed decisions, close more deals, and minimize litigation risk with timely insights and recommendations.

Success achieved with Malbek CLM

70% Reduction in cycle times

50% Reduction in time to close

96% Measurable productivity gains

Features

SEARCHABLE, CENTRALIZED REPOSITORY: Manage and track all contracts and related documents in one place. Seamlessly classify, categorize, report, and dashboard – locate key details in a snap.

CONTRACT CREATION & REQUESTS: Request agreements with wizard-based intake forms. Create new contracts using robust templates or third-party paper.

CLAUSE LIBRARY: Access clauses and alternates and set clause-level permissions. Compare clause provisions against your preferred playbook to receive insights and guidance.

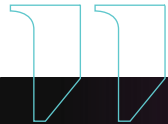
APPROVAL WORKFLOWS: Configure parallel, serial, or multi-node approvals. Build simple or complex workflows and ensure the right people are approving at the right time.

NEGOTIATION, REDLINING, AND REVIEW: Exchange documents with a built-in email and MS Word integration to make drafting and redlining a breeze. Quickly compare documents on-screen and capture the audit trail automatically.

EXECUTION: Sign and execute using Adobe and DocuSign eSignature options. Automate low-complexity, high-volume clickwrap agreements.

RENEWALS & COMMITMENT TRACKING: Proactive and timely event reminders and milestone tracking

INFUSED AI: Unleash the power of AI for document analysis, playbook creation, contract review, and streamlined negotiations. Elevate decision-making and minimize risk with contextual insights and recommendations. Bek, your Legal Copilot, is designed to increase productivity and precision. Maximize outcomes, minimize effort.



I can't sing the praises of templates enough. Where we are able to use a template, we are reducing the time to close by 50%. Having pre-approved clauses and fallbacks built into the system empowers my team to do a lot on their own, which saves time. — **Jeanette Milano, Head of Procurement**



Purpose-built to scale

Your needs are bound to evolve in the business world and it's crucial to have a CLM provider that can adapt alongside you.

With the flexibility to integrate popular business solutions seamlessly, our drag-and-drop connectors are constantly evolving to provide a lower total cost of ownership (TCO) and improve adoption for customers.



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Connect your favorite business applications

