

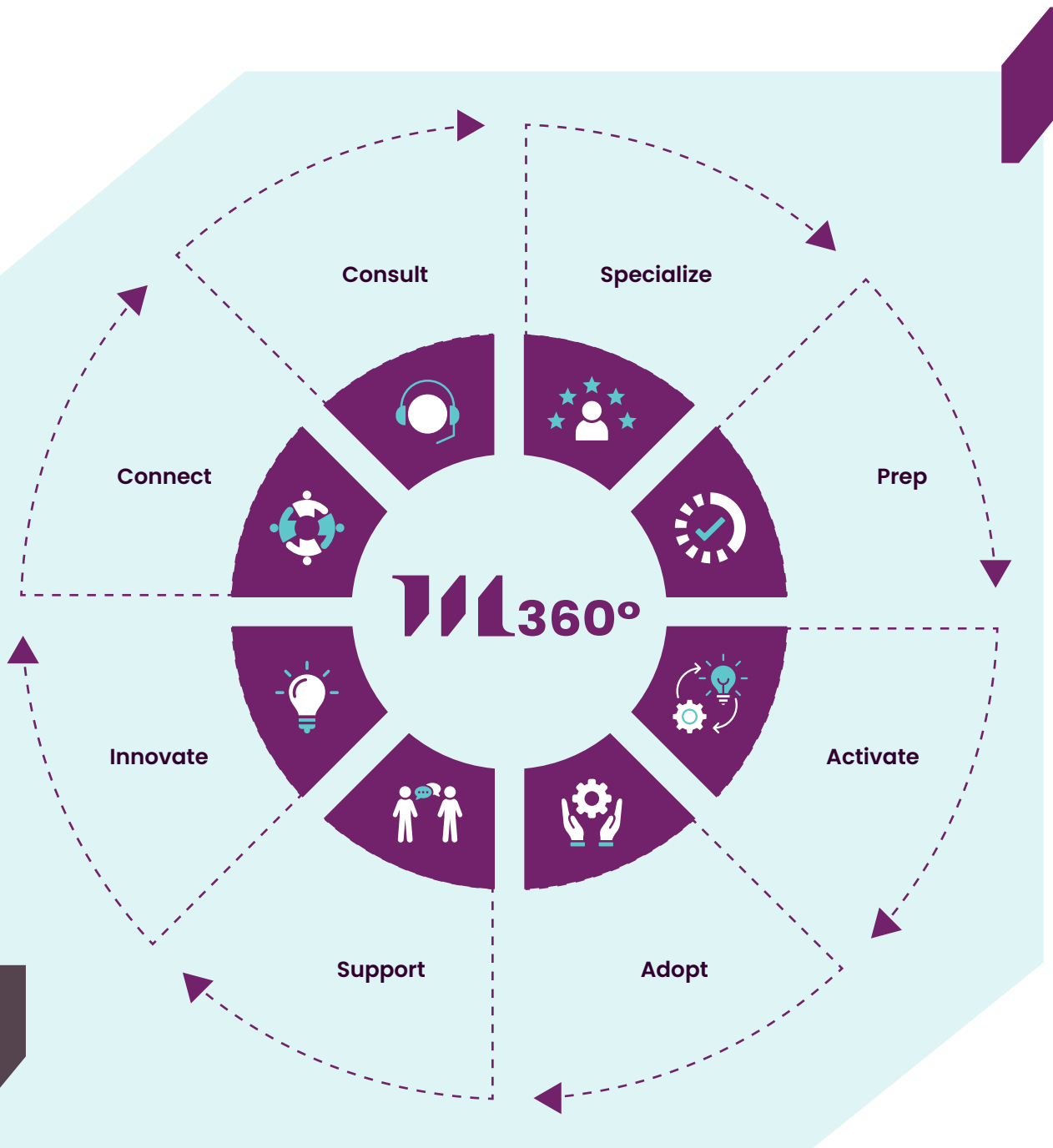


 your CLM

Malbek 360°

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OUR DIFFERENCE, YOUR POTENTIAL.

Malbek 360° compass for CLM success is a dynamic fusion of culture and customer-centricity that drives our operating methodology.

Successful CLM is about empowering organizations to effortlessly streamline their processes, creating cohesion across Legal, Procurement, Finance, and Sales.

We are dedicated to building stronger connections within the business world, leaving a positive impact on the broader community.

Malbek 360° is a commitment to excellence, innovation, and, above all, your success. We are with you on this transformative journey, where success knows no bounds. Welcome to a new era of CLM excellence!

Specialize



Specialize in CLM with the Malbek team beside you.

Industry Thought Leaders in CLM:

At Malbek, we're not just another CLM provider; we're thought leaders in the industry, shaping the future of contract lifecycle management.

Focusing on the Future of CLM:

We don't just keep up with trends; we skate to where the puck is going. Our vision is firmly fixed on the future of CLM, ensuring you're always one step ahead.

Driving Data-Driven Contracting:

Data is the foundation of smart decision-making. We're at the forefront of data-driven contracting, ensuring your contracts are powered by insights.

CLM Transformational Dynamics:

The dynamics of CLM are constantly evolving, and we're out in front, leading the way. Trust Malbek to guide you through the transformational journey.

Leading Practices for Sustainable CLM:

Building a sustainable CLM strategy requires a solid foundation. Malbek provides leading practices to construct the building blocks of sustainable Contract Lifecycle Management.

Prep

Activate

Prep your CLM journey with readiness in mind.

Map Your Journey:

Begin your solution readiness journey with us. We'll help you chart the path ahead, identifying priorities and quick wins to ensure a smooth transition.

Change Management Expertise:

Our team specializes in change management planning and preparation, ensuring that your organization is equipped to embrace and adapt to the upcoming changes seamlessly.

Activate Your Business Case:

Your business case is the blueprint for success. Let us help you activate it effectively, turning your plans into tangible results.

Identify Key Performance Indicators (KPIs):

Success is measurable. We'll work together to pinpoint the KPIs that matter most to your business and develop a clear strategy for tracking progress.

Develop Clarity on Value:

We're here to help you gain a crystal-clear understanding of how you'll derive value from your solutions. With our guidance, you'll see the path to value more clearly than ever before.



Activate

Activate and implement your CLM platform.

CLM Solution Blueprints:

Unlock the power of CLM with our proven solution blueprints. Get access to best practices right from day one, ensuring a strong foundation for your journey.

Success Metrics & Baseline OKRs:

We'll help you refine your success metrics and establish baseline Objectives and Key Results (OKRs), providing a clear roadmap for achieving your goals.

Team Enablement:

Empower your team to harness the full potential of the platform. Through our expert training and enablement programs, you'll have the tools and knowledge needed to succeed.

Quick Starts & Rapid Value:

Experience rapid time to value with our quick start solutions. We're here to expedite your journey and ensure you see results sooner.

Demystify the Road Ahead:

The road to success can seem daunting, but we're here to demystify it. Together, we'll navigate the path ahead with confidence and clarity.



Adopt

Adopt your CLM platform with ease.

Achieving 100% Adoption:

At Malbek, we turn the dream of 100% adoption into reality. We're committed to helping you make the most of your product, ensuring that everyone is on board and reaping the benefits.

Baseline Adoption Metrics:

Keep your finger on the pulse of your teams as they begin to use the system. Stay on track by monitoring critical adoption dimensions like, Usage Frequency, Feature Adoption, Onboarding Analytics, User Feedback, and Training Effectiveness.

User Engagement:

Discover the key to success with our user engagement strategies. We'll help you find and nurture your internal champions, ensuring that your team is fully onboard.

Mobilize Change Agents:

Transform your organization with the power of change agents. Our guidance will help you mobilize these influential individuals to drive product adoption.

Support at every step of the contract lifecycle.

Concierge Services:

Think of us as your dedicated concierge, ready to assist you with white-glove service. We're here to make your experience exceptional.

Empathetic Approach:

We understand the importance of closing the consumption gap on your platform. Our empathetic approach ensures that your needs are met with care and understanding.

Rich Self-Service Knowledge Base:

Access a wealth of information at your fingertips with our comprehensive self-service knowledge base. Find answers and solutions with ease.

Guidance Every Step of the Way:

No matter where you are in your journey, we'll be there to guide you through every step. Your success is our priority.

Responsive Support:

We're here to cater to your every need. Our support team is always ready to respond and assist you promptly.

"We'll Always Have Your Back":

Rest assured that we've got you covered. We're committed to providing unwavering support and ensuring your satisfaction.



Support



Innovate and grow with Malbek.

Crafted by Industry Experts:

Our product is the result of collaboration between seasoned enterprise software professionals and CLM industry veterans. You're in the hands of experts.

Malbek Innovation Lab:

At the forefront of innovation, our Malbek Innovation Lab is driving advancements in the CLM category. We're shaping the future of contract lifecycle management.

Join the Innovation Community:

We invite our customers and the wider community to innovate with us. Your insights and ideas are invaluable as we collectively shape the future.

Guiding You to the Future:

Our mission is to pull you into the future of CLM. With us, you'll always stay ahead of the curve and experience the latest innovations firsthand.



Innovate

Connect with industry luminaries and build community.

A Hub of CLM Industry Experts:

Our community is a gathering of CLM industry experts and enthusiasts. Join us in a vibrant ecosystem where knowledge thrives.

Certification and Badges for Practitioners:

Take your CLM expertise to the next level with our practitioner certification programs and badges. Stand out as a recognized authority in the field.

Share Knowledge:

We believe in the power of sharing knowledge. Here, you can contribute your insights and learn from others, fostering a culture of continuous learning.

Evolve Solutions:

Together, we're on a journey to evolve CLM solutions. Collaborate with fellow members to shape the future of contract management.

Advance Your CLM Practice:

Whether you're a seasoned pro or just starting your CLM journey, our community is here to help you advance your practice and achieve your goals.

"Let's Go Far, ENvision Together":

Join us as we embark on a journey of growth and innovation. Together, we'll push boundaries, envision the future, and go far in the world of CLM.



Connect

Innovate

Consult with Malbek experts for ongoing success.

Quarterly Performance Reviews:

Our quarterly performance reviews provide a comprehensive overview of your progress, helping you stay on the path to success.

Value Realization Workshops:

Join our value realization workshops to unlock the full potential of your solutions. We're here to ensure you get the most out of your investments.

Solution Optimization Sprints:

Speed up your journey with our solution optimization sprints. We'll fine-tune your approach to achieve optimal results quickly.

Roadmap Development:

Together, we'll map out a roadmap to your goals. Our advisory services help you navigate the path to success effectively.

"We'll Push You as Far as You Will Let Us":

Our commitment is to help you reach your full potential. We'll push the boundaries of what's possible and support you every step of the way.



Consult



MALBEK 360°

As you delve in to Malbek 360°, you'll witnessed how our dynamic fusion of culture and customer-centricity can propel your organization to new heights in contract lifecycle management.

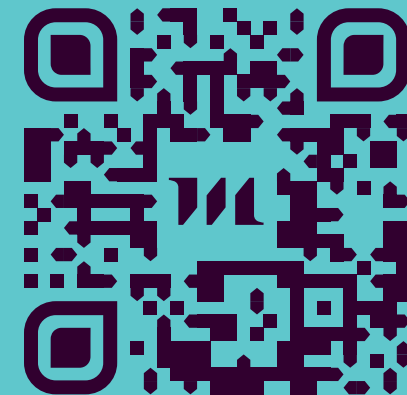
At Malbek, we're not just about CLM; we're about empowering your potential, fostering innovation, and building a community of industry luminaries. From specialized expertise to readiness preparation, platform activation, seamless adoption, ongoing support, and continuous innovation – Malbek 360° is your partner throughout the CLM journey.

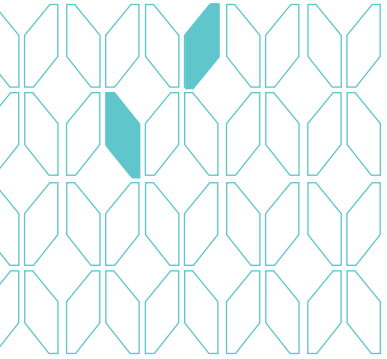


Unlock Your Potential Today

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